



- Help facilitate public sector's use of cloud services
- Building a marketplace and a portfolio
 - Infrastructure and platform services
 - Information security and GDPR
 - Research and analysis services
 - Artificial intelligence
 - Guidance and digital services

#MPS | Business goals

- Responsibility and risk division
- Balanced contractual terms
- Pricing
- Cost optimization, climate and environment
- Information security and GDPR
- Efficient call-offs

CIPS



Our competitive strategy





The results of the procurement process

Four American cloud service providers









The sovereignty paradox



